

Richard Byno, MBA, PMP

Director of Marine Operations

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TDI-Brooks International, Inc.

14391 S. Dowling Rd, College Station, TX 77845

Ph: (979) 693-3446 Fax: (979) 693-6389

www.tdi-bi.com

PROFESSIONAL EXPERIENCE

- Director of Marine Operations, TDI- Brooks International, 2019 - Present
- Senior Special Operations Advisor, Central Intelligence Agency, October 2016 - October 2019
- Team Leader, Special Operations Advisor, Central Intelligence Agency, 2012 - 2016
- Team Leader - Field Agent, National Security Agency, 2010 - 2012
- Team Leader- Mentor Team, Department of Defense, 2009 - 2010
- Team Leader, U.S. Department of State, 2008 - 2009
- 1st Force Reconnaissance Marine, United States Marine Corps Special Operations Command, October 2001 - October 2008

PROFESSIONAL SUMMARY

Results-driven senior leader with extensive experience in defense, intelligence, business development, and marine operations with a proven track record in driving growth and fostering customer success. Holds an active TS/SCI security clearance. Demonstrated expertise in expanding relationships across the U.S. Special Operations Command and the U.S. Department of Defense, navigating the complex requirements and regulations associated with sensitive information and clearance levels.

Identified business development areas for improvement to enhance business operations with a strategic approach and in-depth understanding of the industry, which led to the successful acquisition of TS/SCI contracts, contributing significantly to the organization's growth and success. Effectuated relationships with government agencies and stakeholders and played a crucial role in achieving these accomplishments. Delivered exceptional results and upheld the highest standards of professionalism and integrity, earning the reputation as a trusted expert in the field.

KEY ACHIEVEMENTS – TDI-BROOKS INTERNATIONAL, INC.

- Directed and managed domestic and international offshore programs, projects, assets, marine and technical personnel, and block activities, including the business development of renewable energy and IOC programs, achieving a 15% reduction in project development time.
- Provided strategic and operational leadership for commercial marine operations, resulting in a 20% increase in operational efficiency for geospatial operations.
- Secured the company's TS/SCI security contracts, demonstrating exceptional expertise in navigating the complex requirements and regulations associated with sensitive information handling and clearance levels.
- Played a key role in negotiating and acquiring two additional research vessels, effectively expanding the operational fleet from four to six vessels in support of wind energy projects.
- Adept at leveraging geospatial and collaboration technologies. Achieved significant metrics, including a 20% increase in contract renewals attending industry conferences, a 30% improvement in customer conversion-to-sale ratio, and a 40% increase in customer satisfaction scores.
- Implemented spend control measures aligned with budgetary and planning processes, ensuring compliance and reducing operational expenses by 25%.
- Guided managers and staff with a mix of direct and indirect reports, achieving departmental objectives with timelines and budgets with a 95% on-time completion rate.
- Fostered collaboration, improving productivity by 30% across offshore asset management functions and service lines.
- Developed ship security plans, ensuring compliance and reducing security risks by 15%.
- Conducted security assessments and training, improving preparedness by 20% for changing conditions and risks.

KEY ACHIEVEMENTS – CENTRAL INTELLIGENCE AGENCY (CIA)

Senior Advisor, Special Operations

The agency is responsible for gathering and analyzing intelligence information to support national security.

- Served as a trusted high-level strategic military advisor, handling the department's most sensitive and classified information.

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- Offered valuable guidance to the Strategic Division of the DoD, leveraging insights on battlefield atmospherics to secure tactical and strategic advantages in the Afghanistan theater. Recruited at the GS-14 level, equivalent to the rank of Lieutenant Colonel.
- Provided expert advice to senior-level DoD officials, esteemed members of the intelligence community, and the President's Cabinet.
- Delivered crucial information on battlefield dynamics, ongoing developments, high-value targets, risks, and opportunities.
- Conveyed vital information to officials responsible for briefing the President of the United States.

Team Lead/ Advisor, Special Operations

- Provided strategic advice to senior-level security officials on operational strategy and activities.
- Developed strategic and tactical recommendations for intelligence, international logistics, security, and I.T. in combat situations.
- Led and mentored a high-performing clandestine operations team in reconnaissance, surveillance, and high-value exploitation.
- Assessed risks and implemented effective processes and procedures to maximize mission success, achieving a 100% success rate for all field-based initiatives.
- Fostered strong relationships with local civilians in host countries through collaborative efforts to educate them about mission objectives.

KEY ACHIEVEMENTS –NATIONAL SECURITY AGENCY (NSA)

Team Lead - Field Agent

The agency is responsible for signals intelligence and information security for the U.S. government.

- Led a highly skilled team in executing special operations to achieve mission objectives. Conducted extensive training and conducted risk assessments and intelligence analysis. Produced reports on atmospheric threat levels for senior leadership.
- Fostered strong relationships with local civilians in host countries through collaborative efforts to educate them about mission objectives. Served as a trusted advisor to senior officials in security, Human Intelligence (HUMINT), Signals Intelligence (SIGINT), ISR platforms, and advanced communications systems. Excelled in gathering critical operational and strategic information for Tier 1 actionable intelligence missions.
- Fostered collaborative relationships with various agencies, including Embassy Regional Security Office, DOD Agencies, Foreign Agencies, and U.S. Military Tier 1 assets to maximize information gathering efforts.
- Recognized by superiors for exceptional character, professionalism, and expertise in the field.

KEY ACHIEVEMENTS –DEPARTMENT OF DEFENSE (DOD)

Team Lead - Field Agent

The department that oversees the military forces and national defense of the United States.

- Selected for an elite mentoring team to build and train military-structured border patrol forces in Afghanistan. Mentored graduates of the Afghanistan Commando Academy in the final phase of their special ops training.
- Planned and executed field operations in remote and hazardous border regions, serving as an embedded mentor. Led vehicular and foot patrols, cordons, searches, vehicle checkpoints, raids, reconnaissance, surveillance, and interdiction operations.
- Provided leadership to a ten-person DOD special operations team on various patrols. Managed mission planning and execution while ensuring compliance with military regulations and host nation laws.
- Identified and apprehended high-value targets, including Taliban members, insurgent forces, drug traffickers, and individuals involved in human trafficking. Confiscated suspects, narcotics, weapons, and explosives
- Disrupted insurgent strongholds in strategically essential regions along the border with Pakistan.
- Played a vital role in establishing a self-sufficient host nation force to patrol Afghanistan's borders, reducing the burden on the U.S. military. Mentored team members in cutting-edge military special operations practices to achieve mission

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objectives in high-risk areas. Recognized by the 101 and 82nd Airborne Brigades as a crucial force multiplier and instrumental in developing the Afghan Commando Force (Special Operations Division).

KEY ACHIEVEMENTS - U.S. DEPARTMENT OF STATE

Team Lead

The government agency responsible for international relations and diplomacy on behalf of the United States

- Served as a member of the U.S. State Department's elite high-threat protection program in Baghdad, Iraq.
- Led the U.S. Ambassador's Protective Detail, ensuring the safety and security of Ambassador Ryan Crocker and his executive staff.
- Provided leadership, coaching, and direction to a 60-person detail.
- Developed and implemented comprehensive security personal protection strategies in coordination with Special Agents from the U.S. Secret Service, State Department Diplomatic Security Service, and the Military.
- Managed security and protection for distinguished visitors, including Vice President Dick Cheney, Secretary of State Condoleezza Rice, Health & Human Services Secretary Mike Levitt, Senator Barack Obama, and Multinational Force Commanding General David Petraeus.

KEY ACHIEVEMENTS – U.S. MARINE CORPS

1ST FORCE RECONNAISSANCE MARINE and MARINE SPECIAL OPERATIONS COMMAND

A branch of the U.S. military specializing in amphibious warfare and expeditionary operations.

- Duties included route analysis, reconnaissance, communications, and forward air controller. Member of a Force Reconnaissance team while conducting airborne operations, combat dive operations, air reconnaissance, and direct action. Received Honorable Discharge in October 2008.
- Performed extensive planning, briefing, and execution for reconnaissance, surveillance, and direct action.

FORMAL EDUCATION

The Wharton School, University of Pennsylvania | Philadelphia, PA

2024

- Masters Business of Administration (Executive MBA) Program – Executive Education w/concentrations in:
 - Scaling Business for Profitable Growth
 - Shareholder Activism and Corporate Finance
 - Advanced Corporate Finance
 - Leading Organizational Change
 - Business Essentials for Executives
 - Global Strategic Leadership
 - Effective Execution / Organization Strategy
 - Maintaining Strategic Partnerships & Ecosystems
 - Commercial

Nova Southeastern University | Fort Lauderdale, FL

2016

- Bachelor of Science (Coursework completed in Human Services Administration w/concentration in Human Factors and Professional Development.

Central Texas College | Killeen, TX

2005

- Bachelor of Science (Coursework completed in Military and Strategic Leadership)

CLEARANCES AND CREDENTIALS

- U.S. Department of Defense (CIA/NSA), Top Secret, Sensitive Compartmentalized Information with Lifestyle
- Polygraph
- U.S. Department of Defense (CIA/NSA), Secret Clearance

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- U.S. Department of State, Top Secret Security Clearance
- U.S. Diplomatic Passport (Active)
- U.S. Official Passport (Active)
- U.S. Tourist Passport (Active)

U.S. MARINE CORP PERFORMANCE AWARDS

- Purple Heart
- Naval Achievement Medal with Combat Valor
- Combat Action Ribbon
- Good Conduct Medal
- Sea Service Deployment Ribbon
- Presidential Unit Citation
- Global War on Terrorism Service Medal
- National Defense Medal
- Expeditionary Medal
- Iraqi Campaign Medal
- Humanitarian Medal

CERTIFICATIONS

- Corporate Security Officer (Maritime CSO/VSO) - San Jacinto College
- Project Management Professional (PMP) - Project Management Institute
- Dynamic Entry, Mechanical and Explosives Course, Special Operations Branch
- NSA International Infill/Exfil Cover Course
- CIA Validation Course
- Antiterrorism Evasive Driving Course, Special Activities Division
- Live Tissue Combat Trauma Course, Special Activities Division
- Motorcade Operations, WPPS II, Moyock, NC
- WPPS 2 First Aid Training
- WPPS II Moyock, NC
- Glock (19 & 17) Armorer Course
- LWRC (M-4) Armorer Course
- H&K (M-4) Armorer Course
- CIA/CQD Dieter, "Select" Levels 1 and 2
- Combat Trauma Certified Special Operations Training Group, Special Missions Branch
- Antiterrorism Evasive Driving Course 1 & 2
- 4x4 Off-Road Advanced Driving School
- Survival, Evasion, Resistance, and Escape (SERE), Specialized Operational Training Group, Pacific Fleet
- Combat Diver Course, Naval Diving and Salvage Training Center
- Airborne Course (Silver Wings)
- Advanced Airborne (Gold Wings)
- Close Quarter Battle Certified Special Operations Training Group
- Water Survival Training, Received the highest code: MCIWS.